



Joint Press release HP Wealth Management/Wize by Teamwork

HP Wealth Management and Teamwork are pleased to announce that the implementation of Wize was completed successfully. Wize is a sophisticated Wealth Management platform, seamlessly integrating a Portfolio Management System, Reporting Tools, AML, digital on-boarding under one umbrella and much more...

Stephane Schmid, Partner at HP Wealth Management, and leading the implementation project, said: "We have worked very hard and in close cooperation with the colleagues at Teamwork to make the implementation a success. The functionalities and capabilities of the system are impressive, and we believe that this will put us in good stead to further improve the offering to our clients. The cooperation with Teamwork was very pleasant and they have been very responsive to our specific needs."

Urs Brutsch, Managing Partner at HP Wealth Management, added: "The needs and demands of our clients, particularly in the Family Office segment, constantly evolve. With Wize I believe we have made a wise decision (pun intended) and are convinced that the substantial investment in time, energy and money will further cement our position as one of the leading independent wealth managers in Singapore."

Cedric Baiker, Managing Director and founder at WIZE by TeamWork (Switzerland), said: "After more than 10 years developing our solution from Switzerland, we decided in 2019 to invest more heavily in APAC and to accelerate our development there (mainly in Singapore and Hong Kong at least initially). We had the chance to meet the HP Wealth Management team, and together we were able to take up the challenge they were offering us. With such a committed and professional team, the project and the collaboration went perfectly! We are so proud to put all our efforts at the service of such clients. Thanks to HP Wealth Management".

Germain Chapart, CEO at TeamWork Management Asia Headquarters (Singapore), concluded: "We would like to thank the entire HP Wealth Management team for their professionalism, their ability to listen and their respect. We admire their involvement in the project and the seriousness they have shown. They were able to bring together all the conditions that enabled us to successfully complete this project. The entire WIZE team is delighted to have such a client in its ranks! We share the same values and always seek to protect the interests of our respective customers! We are all convinced that this partnership will be a cornerstone of our development in the region."

HP Wealth Management was founded in 2009 by Urs Brutsch and obtained the CMS License from the MAS in 2012. It successfully manages money on a discretionary and advisory basis for clients predominantly based in Asia. It applies a transparent fee structure and does not work with retrocessions, i.e. its interest is aligned with that of its clients.

Teamwork is an independent international group, founded in 1999 in Geneva by its CEO Philippe Rey-Gorrez. As a strategic partner in digital transformation, the group generates a turnover of CHF 135 millions and has more than 800 employees spread over 17 international locations (Switzerland, France, Vietnam, Singapore, China, India, Canada, United States of America) on two main areas of activity:

- Consulting / Professional services with four main areas: Business Consulting, SAP Business Solutions, Data Analytics and Technology Platforms.
- Fintech (Software): WIZE by TW, all-in-one web solution dedicated to wealth management players.

Singapore/Geneva, 27 January 2021

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